

DX-0096

FOUNDED 2014

The Company designs, manufactures, and sells unique desktop 3D printers. The Company's printers are amongst the simplest on the market, while offering high quality prints. Nearly 50% of the Company's volume is printed on their own printers.

With strong focus on customer service, the Company offers a training program and a 2 year all-included warranty.

Boasting €2.5M (approx. \$2.8M USD) revenue in 2018 and 2019(E), the Company is strategically positioned for growth. With the largest network in the world, even with sales focused primarily in France, the Company is now implementing connected 3D printers to help their 25,000+ users enjoy their prints even more.

COMPANY OBJECTIVE



Private Equity Investment

Strategic Partnership



HEADQUARTERS
France



OF EMPLOYEES
20

Management	03	
Sales & Marketing	03	
Administrative	02	
Accounting & Finance	01	
Research & Development	03	
Professional Services	02	
Manufacturing	05	
Service Delivery	01	



PRODUCTS AND SERVICES

Hardware

- FDM for home users
- Known for being the simplest 3D printer in the world
- Several models available

- Each model is at least 40% printed by the Company's own hardware (3D printed 3D printers)

3DP Technology

- Complete autocalibration system

Filament

- Regular & custom PLA-based
- Specific & technical filaments
- Disruptive packaging

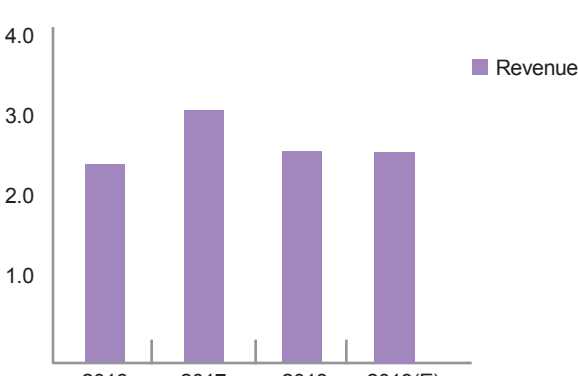
solution currently under development

Professional 3D Printing Services

- Training offered to all 25,000 users



FINANCIALS (EUR) 2016-2019(E)



Description (€M)	2016	2017	2018	2019(E)
Revenue	€2.40	€3.10	€2.50	€2.50

% BY SERVICE TYPE

3D Printers	65%	
Filaments	30%	
Printing Services	5%	

RECURRING REVENUE(€M)

Year	Recurring Revenue (€M)
2016	€2.0
2017	€2.2
2018	€2.5
2019(E)	€2.5

INVESTMENT CONSIDERATIONS

- World's Largest Network** - The Company services over 25,000 users, and they're on their way to connected printers, providing the largest network of local 3D printers in the world. And so far, they only sell to France (95%) and the surrounding countries (5%). Huge opportunity for growth.
- Strong Customer Service Focus** - The Company offers world class training to thousands of its customers, resulting in amateur users becoming advanced users in a matter of days.
- Migration** - The Company allows for customers to quickly migrate from conventional manufacturing to additive manufacturing; including design, materials, printing, quality, and distribution training.
- Stepping into Automation** - The Company has developed the only mass produced (10K at current) printer for home use with a complete self-calibration system, thus requiring no physical interaction.
- FDM & Retail Experts** - The Company has printed and sold almost 1,000,000 parts, all of them on their own printers which are designed and manufactured internally. They are global experts in FDM for 3D printed retail goods.

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Hardware & Technology



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OF CUSTOMERS/RETENTION
25,000/60%



% SALES PER DISTRIBUTOR
TOP 5

Distributor 1	40%
Distributor 2	20%
Distributor 3	20%
Distributor 4	10%
Distributor 5	5%

Total Revenue %
45%

END USER VERTICALS



INDUSTRY AWARDS & RECOGNITIONS



CERTIFICATIONS



NEXT STEPS

To learn more about company DX-0096 please execute NDA and send to Madeline Bleiweiss. Our team will follow up with a mutually executed NDA and provide an introduction to the company's CEO.



Start NDA Now

Madeline Bleiweiss

Asset Listing