

DX-0072

FOUNDED 2011

The Company manufactures ceramic materials utilized in both binder-jet and resin-based ultraviolet 3D printing processes. In its history, the Company has accumulated more than 600 customer relationships in over 40 countries, including a number of Fortune 500 businesses. Since commercial operations began in 2014, the Company has grown from offering a single product to seven, with large and growing end markets.

COMPANY OBJECTIVE



Company Sale



Private Equity Investment



HEADQUARTERS
Midwest, U.S.



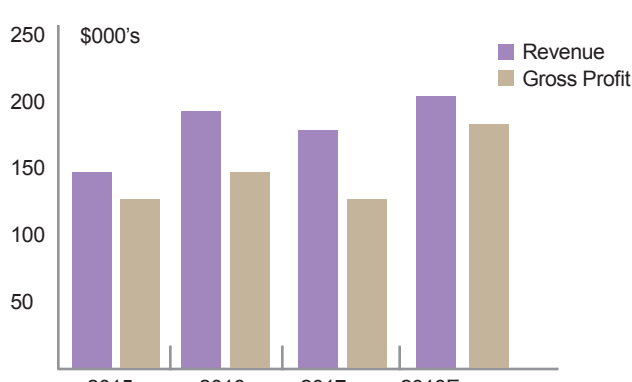
HARDWARE DIVISION LAUNCH
2019



PRODUCTS AND SERVICES

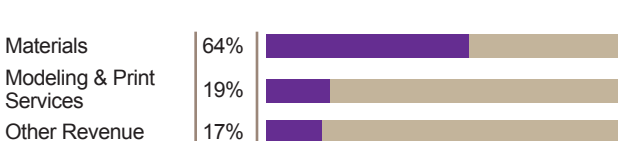
- 7 primary material brands including a powder for binder jetting technology
- UV curable resins for SLA or DLP 3D printing
- Custom formulations available upon request
- Low volume materials manufactured in-house using proprietary processes
- Third party toll manufacturing relationships have been developed for higher sales volume materials
- This powder is commercially available in 4 ceramic varieties

FINANCIALS 2015-2018E

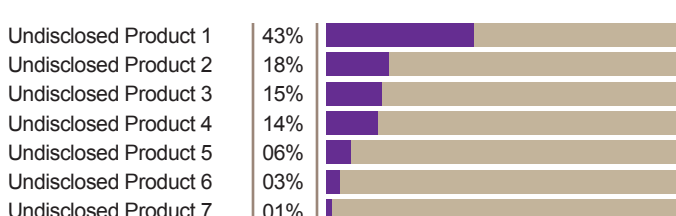


Description (\$000's)	2015	2016	2017	2018E
Revenue	\$144.7	\$183.9	\$175.2	\$205.3
Gross Profit	\$128.4	\$147.8	\$128.9	\$177.9
SG&A	\$229.7	\$267.3	\$327.4	\$300.9
EBITDA	(\$81.1)	(\$88.0)	(\$174.4)	(\$123.0)

% REVENUE MIX BY TYPE



% REVENUE BY PRODUCT OFFERING



GROWTH OPPORTUNITIES & STRATEGIES

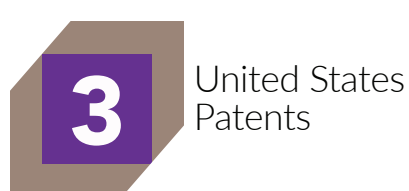
1. The Company's excess manufacturing capacity provides growth runway
2. Ceramic 3D printing market projected to grow 25-30% annually
3. **Highly scalable business with approx. 80% product margins**
4. Toll agreements in place for high-volume material manufacturing
5. Company boasts 50% of sales to international customers



INVESTMENT CONSIDERATIONS

1. Proprietary portfolio of ceramic 3D printing materials
2. **Intellectual property** covering materials, processes and hardware
3. Customer base in aerospace, dental, energy, semiconductor, consumer, and other markets
4. Potential uses in metal-based 3D printing and metal casting
5. Open source materials for current and new hardware platforms under development
6. Strategic entry into 3D printer hardware manufacturing

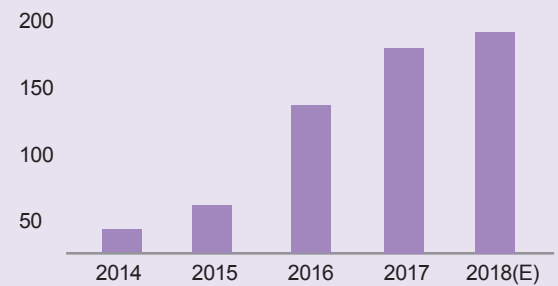
PATENTS & INTELLECTUAL PROPERTY



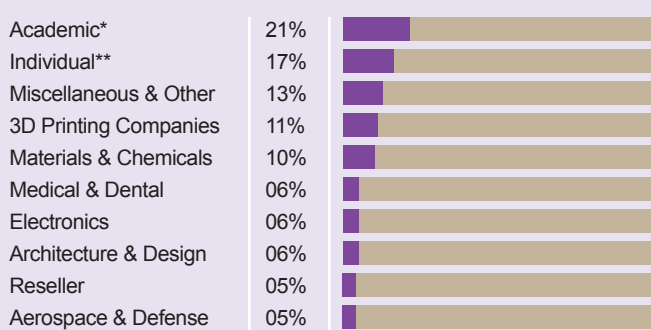
OF CUSTOMERS/GEOGRAPHY 600+



OF CUSTOMERS PER YEAR



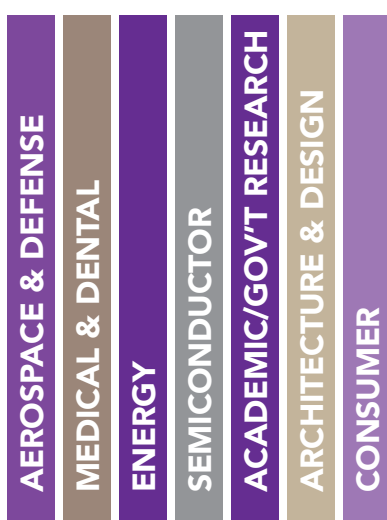
CUSTOMERS BY INDUSTRY 2017



* Includes Government Research

** "Individual" includes customers purchasing on their own account as well as customers purchasing for businesses. The Company often receives orders from individuals who do not disclose the company for which they are buying materials

END USER VERTICALS



CERTIFICATIONS & MEMBERSHIPS



INDUSTRY AWARDS & RECOGNITIONS

- Grant awards from the State
- Prototype Grant
- Academic Collaboration R&D Grant
- Internship Grant

NEXT STEPS

To learn more about company DX-0072 please execute NDA and send to Madeline Bleiweiss. Our team will follow up with a mutually executed NDA and provide an introduction to the company's CEO.



[Start NDA Now](#)

[Madeline Bleiweiss](#)

[Asset Listing](#)